

CONTRIBUTE TO BIOMEDICAL DISCOVERY, AS WELL AS TO YOUR BOTTOM LINE.

Biorepositories, clinical laboratories, and hospitals are in a prime position to accelerate medical research by providing biospecimens to researchers who desperately need them. But reaching these researchers and compliantly providing samples are no easy tasks. The iSpecimen Marketplace solves these challenges by instantly connecting researchers who need specimens with the healthcare providers who have them—quickly, compliantly, and conveniently.



- Play a meaningful role in advancing internal and external research
- Generate recurring revenue while minimizing administrative burdens
- Fulfill research mission and philanthropic patients' wishes

Advance research, augment your revenue

By connecting your available specimens and philanthropic patients to researchers, the iSpecimen Marketplace enables you to contribute more broadly to research while generating much-needed revenue. It can also help your internal researchers more easily access your own patients and samples – enhancing your competitiveness for grants and sponsored research.

Comprehensive solution, free of charge

iSpecimen provides everything needed to match your patients and specimens to researchers, free of charge: access to researchers via our online marketplace, a marketing and sales channel, operational support, and compliance support. Simply sign up and send us your data. We do all the work to connect you to a world of researchers.

Simple, compliant specimen fulfillment

The marketplace handles all contracting, compliance, and order management. Contract once with iSpecimen and gain access to all participating researchers who have studies that match your specimen and compliance requirements. When matches are made, our easy-to-use workflow software streamlines your process of collecting and shipping selected specimens. We handle the financial transactions and you receive revenue, while advancing medical research.

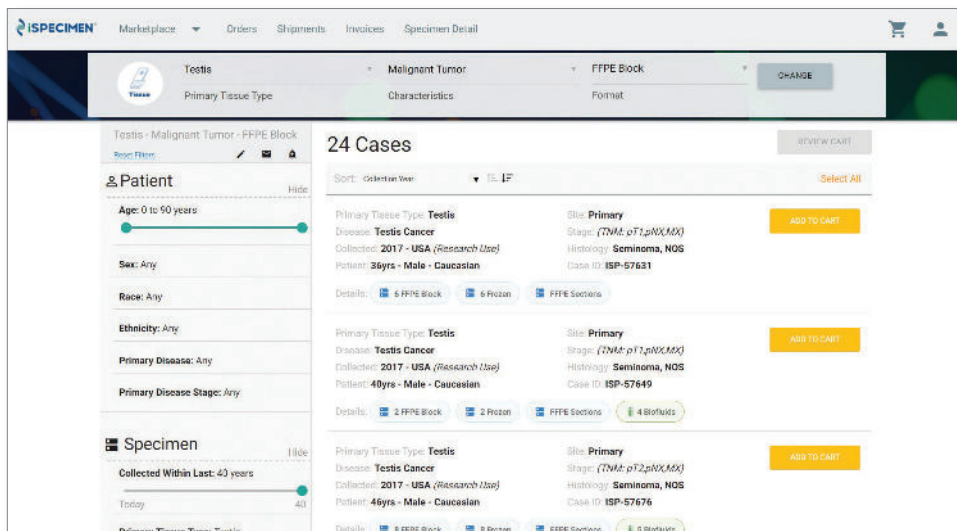
81% of patients believe donating human biospecimens is important.¹

1. BJM Open 2013

Unprecedented technology

At the heart of the iSpecimen Marketplace is a breakthrough technology platform specifically designed to connect researchers to available specimens—anytime, anywhere.

- The platform receives de-identified data from electronic medical records, laboratory information systems, and other healthcare data sources about available specimens and patients.
- The platform harmonizes the data across all participating organizations via an easily searchable web interface.
- Researchers use our intuitive, web-based interface to find specimens that meet their criteria.
- Researchers can request quotes, place orders, and track and manage their specimens and associated data across projects.



The iSpecimen Marketplace transforms the process of matching available specimens to precise research requirements, while streamlining and simplifying specimen fulfillment workflows. .

Join a diverse, global partner network

As an iSpecimen partner, you will join a large and growing network of hospitals, biorepositories, practice groups, commercial laboratories, HIEs, and other healthcare organizations that provide thousands of researchers with access to millions of specimens and patient encounters each year. Sign up today and enjoy the benefits of this global community.

To join the iSpecimen Partner Network or to learn more, visit www.ispecimen.com or contact us at partners@ispecimen.com or 781-301-6700.



SIMPLE

- Easy connection to EMR, LIMS, LIS, and other data sources
- Intuitive specimen and patient search
- Streamlined specimen order and fulfillment workflow
- Single contract providing access to entire network

COMPLIANT

- HIPAA/GDPR
- 45CFR46/CIOMS/TCPS
- IRB/IEC/REB/REC
- Material and Data Use Agreements

SECURE

- Sophisticated de-identification software – PHI stays in your data center
- Multiple administrative, physical, and technical safeguards
- Subjected to regular, rigorous privacy and security audits



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